SCHOHARIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

<u>APPLICATION</u>

IMPORTANT NOTICE: The answers to the questions contained in this application are necessary to
determine your firm's eligibility for financing and other assistance from the Schoharie County
Industrial Development Agency. These answers will also be used in the preparation of papers in this
transaction. Accordingly, all questions should be answered accurately and completely by an officer or
other employee of your firm who is thoroughly familiar with the business and affairs of your firm and
who is also thoroughly familiar with the proposed project. This application is subject to acceptance
by the Agency.

TO: SCHOHARIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY

349 Mineral Springs Road Cobleskill, New York 12043

FILLING OUT THIS FORM.

This application by applicant respectfully states:

		ž.			
ICANT:	Kyu S	Sung Cho, Sharon Sp	rings, Inc.		6
ICANT'S	ADDRE	ESS: 1246 Anders	son Avenu	e	
: Fort I	Lee	STATE: New Je	rsey	PHONE NO.:	855-333-6533
E OF PEF	RSON(S)	AUTHORIZED TO	SPEAK FO	OR APPLICANT	WITH RESPECT TO
PLICAN	ΓIS REP	RESENTED BY AN	ATTORNI	EY, COMPLETE	THE FOLLOWING
E OF AT	TORNEY	<i>(</i> :			
DRNEY'S	ADDRE	SS:			
:		STATE:		_ PHONE NO.:	
	Fort I FO	E OF PERSON(S) APPLICATION: PLICANT IS REP	LICANT'S ADDRESS: 1246 Anders T: Fort Lee STATE: New Je TE OF PERSON(S) AUTHORIZED TO APPLICATION: Kevin Lee; Jody Za PPLICANT IS REPRESENTED BY AN TE OF ATTORNEY:	LICANT'S ADDRESS:1246 Anderson Avenu T:Fort LeeSTATE:New Jersey E OF PERSON(S) AUTHORIZED TO SPEAK FO APPLICATION:Kevin Lee; Jody Zakrevsky PPLICANT IS REPRESENTED BY AN ATTORN E OF ATTORNEY:	LICANT:Kyu Sung Cho, Sharon Springs, Inc. LICANT'S ADDRESS:1246 Anderson Avenue T:Fort LeeSTATE:New JerseyPHONE NO.: E OF PERSON(S) AUTHORIZED TO SPEAK FOR APPLICANT APPLICATION:Kevin Lee; Jody Zakrevsky PLICANT IS REPRESENTED BY AN ATTORNEY, COMPLETE E OF ATTORNEY: DRNEY'S ADDRESS:

INSTRUCTIONS

- 1. The Agency will not approve any application unless in the judgment of the Agency said application contains sufficient information upon which to base a decision whether to approve or tentatively approve an action.
- 2. Fill in all blanks, using "none" or "not applicable" or "N/A" where the question is not appropriate to the project which is the subject of this application (the "Project").
- 3. If an estimate is given as the answer to a question, put "(est)" after the figure or answer which is estimated.
- 4. If more space is needed to answer any specific question, attach a separate sheet.
- 5. When completed, return this application to the Agency at the address indicated on the first page of this application.
- 6. The Agency will not give final approval to this application until the Agency receives a completed environmental assessment form concerning the Project which is the subject of this application.
- 7. Please note that Article 6 of the Public Officers Law declares that all records in the possession of the Agency (with certain limited exceptions) are open to public inspection and copying. If the applicant feels that there are elements of the Project which are in the nature of trade secrets or information, the nature of which is such that if disclosed to the public or otherwise widely disseminated would cause substantial injury to the applicant's competitive position, the applicant may identify such elements in writing and request that such elements be kept confidential in accordance with Article 6 of the Public Officers Law.
- 8. The applicant will be required to pay to the Agency all actual costs incurred in connection with this application and the Project contemplated herein (to the extent such expenses are not paid out of the proceeds of the Agency's bonds issued to finance the Project). Except as limited by the Internal Revenue Code (which applies to certain federally tax-exempt bonds), the costs incurred by the Agency, including the Agency's general counsel and bond counsel, may be considered as a part of the Project and included as a part of the resultant bond issue.
- 9. The Agency has established an application fee of two hundred fifty dollars(\$250.00) to cover the anticipated costs of the Agency in processing this application. A check or money order made payable to the Agency must accompany each application. THIS APPLICATION WILL NOT BE ACCEPTED BY THE AGENCY UNLESS ACCOMPANIED BY THE APPLICATION FEE.

FOR AGENCY USE ONLY

1.	Project Number	
2.	Date Received by Agency	, 20
3.	Date referred to Attorney for review	_, 20
4.	Date notice of Agency meeting on application posted	_, 20
5.	Date notice of Agency meeting on application mailed	_, 20
6.	Date of Agency meeting on application	_, 20
7.	Date Agency conditionally approved application	_, 20
8.	Date Agency offer mailed to applicant	_, 20
9.	Date applicant accepted Agency offer	, 20
10.	Date Environmental Assessments Form ("EAF") received	_, 20
11.	Date Agency completed environmental review	_, 20
12.	Date of final approval of application	_, 20

A.	Company Name: Sharo	n Springs Inc.	
	Present Address: 4 Gran	d ave, suite 603 Pal	lisades Park NJ
	Zip Code07650		
	Employer's ID No.: 20 305759	90	
B.	If the Company differs from the	Applicant, give details of relati	onship:
C.	Indicate type of business organi	zation of Company:	
	1. X Corporation (If so, in	ncorporated in what country? Ur	nited States of America
	What State? New York	ncorporated in what country? Ur Date Incorporated? nestic Business Corp. Authorize	May 12, 2005
	York? X yes no). Authorize	ed to do business in New
	2. NA Partnership (if so, ind	licate type of partnership	, Number
	3. NA Sole proprietorship		
D.	Is the Company a subsidiary or dindicate name of related organiz	direct or indirect affiliate of any of eation(s) and relationship:	
E.	Management of Company:		
	1. List all owners, officers, dire	ectors and partners (complete all	columns for each person):
	NAME		
	(First, Middle, Last) HOME ADDRESS	OFFICE HELD	OTHER PRINCIPAL BUSINESS
	Kyu Sung Cho 1246 Anderson Ave Fort Lee, NJ 07024	President	Dongbu Tour and Travel, Inc
	Kwang Bum Lee	Director	
	Is the Company or managen civil or criminal litigation?	nent of the Company now a plain	ntiff or a defendant in any

	ever been in receivership or	or any concern with whom such p been adjudicated a bankrupt? ish details in a separate attachme	yesX no. (If yes
F.	Principal owners of Company: I exchanges where stock traded:	s Company publicly held?	yes X no. If yes, list
	If no, list all stockholders having	g a 5% or more interest in the Co	mpany:
	NAME	ADDRESS	PERCENTAGE O HOLDING
	Kyu Sung Cho	1246 Anderson Ave, Fort Lee, NJ 07024	100%
G.	Company's Principal Bank(s) of Noah Bank of New	Jersey	
	Chase, NY		
Da	ata regarding Proposed Project		
A.	Summary: (Please provide a bri	ef narrative description of the Pro	oject.)
Re	enovation of historic Imperial Bat	hs to an Asian style modern spa	and resort.
В.	Location of Proposed Project:		
	1. Street Address: 233 Ma	in Street	
	2. City of Sharon Springs3 Town of Sharon Springs		
	4. Village of Sharon Springs		
	5. County of Schoharie		
C.	Project Site:		

II.

1.	Approximate size (in acres or square feet) of Project site: 14.2 acres
	Is a map, survey or sketch of the project site attached? X yes no.
2.	
	number and approximate size (in square feet) of each existing building: Imperial Baths approximately 15,000 square feet
	Doctors Office approximately 4,600 square feet
3.	Are existing buildings in operation? yes no. If yes, describe present use of present buildings:
	Are existing buildings abandoned? X yes no. About to be abandoned? yes no. Attach photograph of present buildings.
4.	Utilities serving project site:
	Water-Municipal: Sharon Springs Municipal Water Other (describe) Sewer-Municipal: Sharon Springs Muncipal Other (describe)
	Other (describe)
	Other (describe)
	Heat-Utility: Other (describe) Propane Gas
5.	Present legal owner of project site: Sharon Springs Inc.
	If the Company owns project site, indicate date of purchase: July 30 , 20 05 Purchase price: \$_\$0.7 \text{ million}\$. If Company not owner, does Company have option signed with owner to purchase the project site? yes no. If yes, indicate date option signed with owner:, 20 Date option expires:, 20
	If the Company does not own the project site, is there a relationship legally or by common control between the Company and the present owners of the project site?
6.	Zoning District in which the project site is located: Main Street Open District

		Are there any variances or special permits affecting the site? X yes no. If yes, list below and attach copies of all such variances or special permits: Parking Lot Needs Site Plan Approval and Restuarant .
D.	Bu	uildings:
	1.	Does part of the project consist of a new building or buildings? yes _X no. If yes, indicate number and size of new buildings:
	2.	Does part of the project consist of additions and/or renovations to the existing buildings? X yes no. If yes, indicate nature of expansion and/or renovation: Project involves the complete renovation of existing structures.
	3.	Describe the principal uses to be made by the Company of the building or buildings to be acquired, constructed or expanded: Spa Services and Health Care Services
E.	Pro	oject Use:
	1.	What are the principal products to be produced at the Project?
	2.	What are the principal activities to be conducted at the Project?Spa Services and Health Care Services

3.	sales of goods or services to customers who personally visit such facilities? X yes X no. If yes, please provide detail: Skin Care products and soveniers will be sold, but it is not the primary use of the facilities.
	use of the facilities.
4.	If the answer to 3 above is yes, does the Project constitute a "tourism destination", a location or facility which is likely to attract a significant number of visitors from outside the Schoharie County economic development region? Yes, the project will definately be a tourism destination.
5.	Is the predominant purpose of the Project to make available goods or services which are not readily accessible to the residents of Schoharie County? X yes no. If yes, please explain: While there are some small spa facilities within Schoharie County, nothing of this type (asian spa) or magnitude exist within the region.
6.	Is the Project located in a "highly distressed area"? A "highly distressed area" is defined under the Act to include the following: a census tract or tracts or block numbering area or areas or such census tract or block numbering area contiguous thereto which, according to the most recent census data available, has (A) a poverty rate of at least twenty percent for the year to which the data relates or at least twenty percent of households receiving public assistance, and (B) an unemployment rate of at least 1.25 times the statewide unemployment rate for the year to which the data relates. X yes no. If yes, please explain: The area has been designated as a EB-5 employment targeted area by the NYS Department of Labor and the NYS Empire State Development as an area having high chronic unemployment.
Co	nstruction Status:
1.	Has construction work on this project begun? X yes no. If yes, please discuss in detail the approximate extent of construction and the extent of completion. Indicate in your answer whether such specific steps have been completed as site clearance and preparation; completion of foundations; installation of footings; etc.: Asbestos removal has begun.
2.	Please indicate amount of funds expended on this project by the Company in the past three (3) years and the purposes of such expenditures: NA

F.

G.	Method of Construction After Agency Approval: If the Agency approves the project which
	is the subject of this application, there are two methods that may be used to construct the
	project. The applicant can construct the project privately and sell the project to the Agency
	upon completion. Alternatively, the applicant can request to be appointed as "agent" of the
	Agency, in which case certain laws applicable to public construction may apply to the
	project. Does the applicant wish to be designated as "agent" of the Agency for purposes of
	constructing the project? yes X no

III. Employment Impact

A. Indicate below the number of people presently employed at the project site and the number that will be employed at the project site at end of the first and second years after the project has been completed (Do not include construction workers).

TYPE OF E	MPLOYMENT NA		,	
	PROFESSIONAL MANAGERIAL	UNSKILLED OR SKILLED	SEMI-SKILLED	TOTALS
Present Full Time	2			2
Present Part Time				
Present Seasonal				
First Year Full Time	5	30		35
First Year Part Time				
First Year Seasonal				
Second Year Full Time	5	30		35
Second Year Part Time				
Second Year Seasonal				

B. 1. Will the completion of the project which is the subject of this application result in the removal of a commercial, industrial or manufacturing plant or facility of the Company

			from one area of the State of New York to another a yes _ x _ no	area of the State of New York?
		2.	Will the completion of the project result in the abando facilities of the Company located in the State of New	
		3.	If yes to either 1 or 2, is this project reasonably necess competitive position in its industry? yes	
		4.	If yes to either 1 or 2, is this project reasonably necess from removing such other plant or facility to a location yes no	
		5.	If yes to either 3 or 4, please furnish details in separate	e attachment.
IV.	Pro	ject	t Cost	
	A.	cor ma	nte the costs reasonably necessary for the acquisition instruction of the proposed project including the acquisition chinery and equipment necessary or convenient in connections, access roads or appurtenant facilities, using the form	uisition and installation of any ction therewith, and including any
		Ma Uti Arc Co and Co (if a Oth W	Description of Cost and ildings achinery and equipment costs ilities, roads and appurtenant costs chitects and engineering fees sts of Bond issue (legal, financial d printing) anstruction loan fees and interest applicable) applicable) applicable) applicable Applic	Amount \$ 700,000 \$ 5,300,000 \$ 1,500,000 \$ 330,000 \$ 330,000 \$ 320,000 \$ 1,000,000 \$ 9,150,000
			ve any of the above expenditures already been made by a s, indicate particular.) <u>From 9/25/12 to present\$148,0</u> sitectural costs and site analysis. In addition, another \$	
			n spent.	, and the second of the second
	C.	1. 2.	Amount of loan requested:NA Dollars; Maturity requested:Years.	

V.	Be	nefits expected from the Agency
	A.	Is the applicant requesting that the Agency issue bonds, the interest on which is partially or wholly exempt from federal income tax? _x _ yes no.
	В.	Is the applicant requesting any real property tax exemption that would not be available to a project that did not involve the Agency? \underline{x} yes $\underline{\hspace{1cm}}$ no.
	C.	Is the applicant expecting that the financing of the Project will be secured by one or more mortgages? x yes no. If yes, what is the approximate amount of financing to be secured by mortgages? \$6 million
	D.	Is the applicant expecting to be appointed agent of the Agency for purposes of avoiding payment of N.Y.S. Sales Tax or Compensating Use Tax? \underline{x} yes $\underline{\hspace{1cm}}$ no. If yes, what is the approximate amount of purchases which the applicant expects to be exempt from the N.Y.S. Sales and Compensating Use Taxes? $\underline{\hspace{1cm}}$ 1,200,000 $\underline{\hspace{1cm}}$.
	E.	What is the estimated value of each type of tax-exemption being sought in connection with the Project? Please detail the type of tax-exemption and value of the exemption. Sales Tax: \$125,000 (one time) Mortgage Recording: \$0 (one time) Real Property Tax: \$304,300 per year
	F.	Are any of the tax-exemptions being sought in connection with the Project inconsistent with the Agency's tax-exemption policy contained in its Rules and Regulations?xyes no. If yes, please explain Sharon Springs is requesting a 15 year Pilot with a five year renewal clause (for a total of 20 years).
IV.	Ag	reements by Applicant
	A.	Except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOC") and with the administrative entity (collectively with the DOC, the "JTPA Entities") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JTPA") in which the Project is located.
	B.	Except as otherwise provided by collective bargaining agreements, where practicable, the applicant will first consider persons eligible to participate in JTPA programs who shall be referred by JTPA Entitles for new employment opportunities created as a result of the

Project.

C. The applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the applicant. D. The applicant has received from the Agency a list of the members, officers and employees of the Agency. E. No member, officer or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described: _____ Kyu Sung Cho NOTE: APPLICANT MUST COMPLETE THE APPROPRIATE VERIFICATION APPEARING ON PAGES 13 THROUGH 15 HEREOF BEFORE A NOTARY PUBLIC AND MUST SIGN AND ACKNOWLEDGE THE HOLD HARMLESS AGREEMENT APPEARING ON PAGE 16 VERIFICATION (If Applicant is a Corporation) STATE OF NJ)

SS.:

COUNTY OF Beigen Kyu Sung Cho deposes and says that he is the (Name of chief executive of applicant) President of Sharon Springs. Inc (Company Name) the corporation named in the attached application; that he has read the foregoing application and

knows the contents thereof; and that the same is true and complete and accurate to the best of his knowledge. Deponent further says that the reason this verification is made by the deponent and not

by said company is because the said company is a corporation. The grounds of deponent's belief relative to all matters in the said application which are not stated upon his own personal knowledge are investigations which deponent has caused to be made concerning the subject matter of this application as well as information acquired by deponent in the course of his duties as an officer of and from the books and papers of said corporation.

(officer of applicant)

Sworn to before me this

NOTENNIPERC). RHEE

NOTARY PUBLIC OF NEW JERSEY
My Commission Expires 11/23/2017

HOLD HARMLESS AGREEMENT

Applicant hereby releases Schoharie County Industrial Development Agency and the members, officers, servants, agents and employees thereof (hereinafter collectively referred to as the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (i) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the application or the project described therein or the issue of bonds requested therein are favorably acted upon by the Agency, and (ii) the Agency's financing of the Project described therein; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to find buyers willing to purchase the total bond issue requested, then, and in that event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all actual costs incurred by the Agency in the processing of the Application, including attorneys' fees, if any.

(Applicant)

BY: Kyu Sung Cho

Sworn to before me this 19^{44} day of 100^{4} , 20

Notary Public DENNIFER J. RHEE NOTARY PUBLIC OF NEW JERSEY

ATTACHMENT A

TO:

Project Applicants

FROM:

Schoharie County Industrial Development Agency

RE:

Cost/Benefit Analysis

In order for Schoharie County Industrial Development Agency (the "Agency") to prepare a Cost/Benefit Analysis for a proposed project (the "Project"), the Applicant must answer the questions contained in this Project Questionnaire (the "Questionnaire") and complete the attached Schedules. This Questionnaire and the attached Schedule will provide information regarding various aspects of the Project, and the costs and benefits associated therewith.

Since we need this Questionnaire to be completed before we can finalize the Cost/Benefit Analysis, please complete this Questionnaire and forward it to us at your earliest convenience.

PROJECT QUESTIONNAIRE

Name of Project I	Beneficiary ("Company"):		
2. Brief Identification	n of the Project:	3	
3. Estimated Amour	nt of Project Benefits Sought:		
A. Amount of Bo	nds Sought:	\$	0
B. Value of Sale	s Tax Exemption Sought		125,000
C. Value of Real Sought	Property Tax Exemption	\$	304,300
D. Value of Mort Exemption Sc	gage Recording Tax ought	¢	0

PROJECTED PROJECT INVESTMENT

Α.	Land-Related Costs	
1.	Land acquisition	\$
2.	Site preparation	\$
3.	Landscaping	\$
4.	Utilities and infrastructure development	\$
5.	Access roads and parking development	\$
6.	Other land-related costs (describe)	\$
В.	Building-Related Costs	\$
1.	Acquisition of existing structures	700,000
2.	Renovation of existing structures	5,300,000
3.	New construction costs	\$
4.	Electrical systems	\$
5.	Heating, ventilation and air conditioning	\$
6.	Plumbing	\$
7.	Other building-related costs (describe)	¢.

C.	Machinery and Equipment Costs	
1.	Production and process equipment	\$ 1,500,000
	Packaging equipment	\$
	Warehousing equipment	\$
4.		\$
5.		\$
D .	Furniture and Fixture Costs	
1.	Office furniture	\$
2.	Office equipment	\$
3.	Computers	\$
4.	Other furniture-related costs (describe)	\$
Ξ.	Working Capital Costs	
	Operation costs	\$ 1,100,000
2.	Production costs	\$
3.	Raw materials	\$
4.	Debt service	\$
5.	Relocation costs	\$
6.	Skills training	\$
7.	Other working capital-related costs (describe)	\$
	Professional Service Costs	
	Architecture and engineering	\$ 330,000
	Accounting/legal	\$
3.	Other service-related costs (describe)	\$
Э.	Other Costs	
1.		\$
2.		\$
Н.	Summary of Expenditures	
1.	12 (1996-1996) 1906-1986 (1997-1997-1997-1997-1997-1997-1997-1997	\$ 700,000
2.	Total Building Related Costs	\$ 5,300,000
	Total Machinery and Equipment Costs	\$ 1,500,000
4.		\$
	Total Working Capital Costs	\$ 1,000,000
6.	Total Professional Service Costs	\$ 330,000
7.	Total Other Costs construction loan and fees	\$ 320,000

PROJECTED CONSTRUCTION EMPLOYMENT IMPACT

I. Please provide estimates of total construction jobs at the Project:

Year	Construction Jobs (Annual wages and benefits \$40,000 and under)	Construction Jobs (Annual wages and benefits over \$40,000)
Current Year		
Year 1	10	15
Year 2	10	15
Year 3		
Year 4		
Year 5		

II. Please provide estimates of total annual wages and benefits of total construction jobs at the Project:

Year	Total Annual Wages and Benefits		Estimated Additional NYS Income Tax
Current Year	\$		\$
Year 1	\$	1,350,000	\$ 72,900
Year 2	\$	1,465,000	\$ 80,190
Year 3	\$		\$
Year 4	\$		\$
Year 5	\$		\$

PROJECTED PERMANENT EMPLOYMENT IMPACT

I. Please provide estimates of total existing permanent jobs to be preserved or retained as a result of the Project:

Year	Existing Jobs (Annual wages and benefits \$40,000 and under)	Existing Jobs (Annual wages and benefits over \$40,000)
Current Year		
Year 1	0	
Year 2		
Year 3		
Year 4		
Year 5		

II. Please provide estimates of total new permanent jobs to be created at the Project:

Year	New Jobs (Annual wages and benefits \$40,000 and under)	New Jobs (Annual wages and benefits over \$40,000)
Current Year		
Year 1	35	5
Year 2	35	5
Year 3	35	5
Year 4	35	5
Year 5	35	5

III. Please provide estimates of total annual wages and benefits of total permanent jobs at the Project:

Year	Total Annual Wages and Benefits		Estimated Additional NYS Income Tax
Current Year	\$		\$
Year 1	\$	1,977,700	\$ 80,000
Year 2	\$	1,977,700	\$ 80,000
Year 3	\$	1,977,700	\$ 80,000
Year 4	\$	1,977,700	\$ 80,000
Year 5	\$	1,977,700	\$ 80,000

- IV. Please provide estimates for the following:
 - A. Creation of New Job Skills relating to permanent jobs. Please complete Schedule A.

PROJECTED OPERATING IMPACT

I. Please provide estimates for the impact of Project operating purchases and sales:

Additional Purchases (1 st year following project completion)	\$50,000
Additional Sales Tax Paid on Additional Purchases	\$
Estimated Additional Sales (1 st full year following project completion)	\$8,056,000
Estimated Additional Sales Tax to be collected on additional sales (1 st full year following project completion)	\$644,500

II. Please provide estimates for the impact of Project on existing real property taxes and new payments in lieu of taxes ("Pilot Payments"):

Year	Existing Real Property Taxes	New Pilot Payments	Total
Current Year	5861.57		
Year 1		5861	5861
Year 2		5,861	5,861
Year 3		5,861	5,861
Year 4		5,861	5,861
Year 5		5,861	5,861
Year 6		6,271	6,271
Year 7		6,710	6,710
Year 8		7,180	7,180
Year 9		7,683	7,683
Year 10		8,220	8,220

- III. Please provide estimates for the impact of other economic and local benefits expected to be produced as a result of the Project: Based upon a recent Toronto study of economic mulitpliers, an additional \$1.7 million will be spent within the County during the first year of operation. This is equal to an additional \$72,000 in sales tax above that identified in item IV below.
- IV. Please provide estimates for the impact of economic and local costs expected to be produced as a result of the Project: The project will generate an additional \$322,250 in ongoing sales tax to the County once the project is built.

CERTIFICATION

I certify that I have prepared the responses provided in this Questionnaire and that, to the best of my knowledge, such responses are true, correct and complete.

I understand that the foregoing information and attached documentation will be relied upon, and constitute inducement for, the Agency in providing financial assistance to the Project. I certify that I am familiar with the Project and am authorized by the Company to provide the foregoing information, and such information is true and complete to the best of my knowledge. I further agree that I will advise the Agency of any changes in such information, and will answer any further questions regarding the Project prior to the closing.

Date Signed: 11-16, 201	Name of Person Completing Project Questionnaire on behalf of the Company
	Name: Jody Zakrevsky Title: Consultant
	Phone Number: 607-434-3643
	Signature:

SECTION 1. TYPES OF FEES. The types of fees imposed by the Agency in connection with Agency Projects shall consist of (A) an application fee and (B) an administrative fee.

SECTION 2. APPLICATION FEE. The Agency will charge a non-refundable application fee equal to \$250.00 (two hundred fifty dollars) upon the submission of the Agency's Application for Financial Assistance. The application fee is payable at the time the Application is delivered and will not be applied toward the administrative fee of the Agency.

SECTION 3. ADMINISTRATIVE FEE.

- (A) <u>Timing</u>. The Agency will charge an administrative fee in connection with an Agency Project. In the case of an Agency Project involving the issuance of bonds, notes or other obligations issued by the Agency, such administrative fee shall be payable upon the successful conclusion of the sale of the obligations. In the case of an Agency Project involving a straight-lease transaction or other transaction not involving the sale of obligations or the Agency, the fee shall be payable upon the execution and delivery of the documents providing the financing assistance.
- (B) <u>Amount: Bond Transactions</u>. The amount of the administrative fee for an Agency Project involving the sale of obligations issued by the Agency shall be computed as follows:
 - <u>Tax-Exempt Obligations</u>: Except as provided below, one percent (1.0%) of the aggregate principal amount of the obligations the interest on which is not subject to federal income tax issued with respect to the Agency Project.
 - <u>Taxable Obligations</u>: one percent (1.0%) of the aggregate principal amount of the obligations the interest on which is not subject to federal income tax issued with respect to the Agency Project. This fee formula is applicable to Agency Projects which benefit not-for-profit corporations.

The Agency agrees to modify the amount of the administrative fee computed herein if Bond Counsel advises the Agency that such modification is necessary in order to ensure that the interest on the obligations is excludable from gross income for federal income tax purposes.

- (C) <u>Amount: Refunding Bond Transaction</u>. The amount of the administrative fee for an Agency Project involving the sale of obligations to refund an outstanding amount of obligations shall be computed as follows:
 - If the outstanding obligations were originally issued by the Agency and the amount of the refunding obligations does not exceed the amount of the existing obligations, the administrative fee shall be equal to zero.
 - If the outstanding obligations were originally issued by the Agency and the amount of the refunding obligations does exceed the amount of the outstanding obligations, an administrative fee shall be payable on such difference based on the formula contained in Section 4(B) above.

• If the outstanding obligations were not originally issued by the Agency, an administrative fee shall be payable on the total aggregate principal amount of the refunding obligations based on the formula in Section 4(B) above.

The Agency agrees to modify the amount of the administrative fee computed herein if Bond Counsel advises the Agency that such modification is necessary in order to ensure that the interest on the refunding obligations is excludable from gross income for federal income tax purposes.

- (D) <u>Amount: Straight Lease Transaction</u>. The amount of the administrative fee for an Agency Project involving straight lease transactions shall be computed as follows:
 - three-quarters of one percent (.75%) of the cost of the Agency Project. The cost of the Agency Project shall be the greater of the (A) amount financed by the applicant in undertaking the Agency Project, or (B) the cost incurred by the applicant in undertaking the Agency Project.
- (E) <u>Amount: Other Transactions</u>. The amount of the administrative fee for an Agency Project not involving the issuance of the obligations or the execution of straight leases shall be determined by the members of the Agency in their sole discretion.

SECTION 4. LEGAL FEES. The company is responsible for the Agency's fees for legal services in connection with the project. These fees will be due upon closing.

SECTION 5. EXPENSES. In addition to any application fees and administrative fees an Agency Project is subject, the Agency may also charge to the applicant its reasonable expenses incurred in connection with an Agency Project. Such expenses include the following: publication charges, stenographer and transcription expenses and the expenses and fees of Agency Counsel. Any moneys generated by the payment of the expenses of the Agency pursuant to this Section 6 shall become the property of the Agency and part of its general fund.

SECTION 6. NEW YORK STATE BOND ISSUANCE FEE

Principal Amount of Bonds	Percentage Fee
\$1,000,000 or less	.168%
\$1,000,000 to \$5,000,000	.336%
\$5,000,001 to \$10,000,000	.504%
\$10,000,001 to \$20,000,000	.672%
more than \$20,000,000	.84%

SECTION 6. REIMBURSEMENT. The application and administrative fees provided for in this Part 21 are designed to cover operating expenses of the Agency. Such fees are not charged to collect any real property

taxes, or other taxes, which would have been levied by or on behalf of an affected tax jurisdiction (as defined in Section 854(16) of the Act).

SECTION 7. DEVIATION. The agency may provide for a different application fee and/or a different administrative fee for a particular project by resolution duly adopted by the Agency.

Attachment C

RECAPTURE OF BENEFITS

Each agreement which the Agency conferring benefits in the form of tax exemptions shall reserve to the Agency the right to recapture all or a portion of such benefits upon the occurrence of indentified events such as sale or closure of a facility, change in the business activities of the company, or other similar developments which the Agency determines to be the detriment of economic development of the area served by the Agency. Such reservation of rights to the Agency shall be either negotiated and scheduled as a percentage of the benefits or left to the reasonable discretion of the Agency to be determined on a case by case basis as and if such events arise. The agreement shall also address the manner of recovery of such recapture in the event of the occurrence of such events.